

NUTRISPA RELAXATION

This is designed to help your clients relax through sensorial products and guided relaxation techniques



WHAT TO BRING

Nutri Spa range
Nutri Rich Oil
Skin Care Set
Body Microdermabrasion
Oil Burner
Essential Oil
Candles
Relaxation CD

HOW TO DO IT

Step 1 – Set up the room with your display including lighting the oil burner with one of our fragrances, lighting candles (mood lighting) and playing relaxation music.

Step 2 – As the guests arrive greet them and take 2 at a time into the bathroom to use the hand scrub & body microdermabrasion. Talk to them about how both of these products are renewing their skin, they will feel the difference. This is also a good chance to get to know them.

Step 3 – Once everyone has had the scrub treatment then do your usual introductions including Business & SPA's talk. Talk about the Nutri Spa range and how it's been enhanced with crystals to provide a total wellbeing effect. Then apply the hand crème to each lady allowing them to rub it in. Let them know that the hand crème is great for dry skins and soaks in quickly.

Step 4 – Mix up some of the masque in a container with a small amount of water (it should be thick not runny). Spread a small amount on the wrist of each client and advise them to let it dry.

Step 5 – At this point give the clients 2 eye pads to place on their eyes. Explain that these are designed to help reduce puffiness and calm down irritation. Whilst the eye pads are on, you can take them through a 10 minute relaxation (check the website for script or check with upline)

Step 6 – Once done bring them back into the room with a spritz of the facial mist. The facial mist is designed to be an uplifting blend and has been designed with a clear 100ml bottle for airplane travel. Then get them to peel off the masque and use the eye pads to wash off any excess bits. Have them check both of their wrists to see the difference in the cleaner more refined skin.

Step 7 – Once you have finished the relaxation part of the SPA, you can now hand out the skin type indicators and talk to them about skin care. Explain how the skin requires the basic 4 step program, to keep clean, protected and regenerate. This is regardless of whether they use makeup or not. Help them understand how the Ultra Care range can now enhance the basic program by attending to their skin concerns (see treatment menu in product catalogue). Finish with recommending an appropriate set for their skin type and on the 1 on 1 you can discuss their Ultra Care requirements.